

**a-IDEA**  
*Association for Innovation Development of Entrepreneurship in Agriculture*  
Technology Business Incubator  
**ICAR- NATIONAL ACADEMY OF AGRICULTURAL RESEARCH MANAGEMENT**  
*Rajendranagar, Hyderabad, Telangana - 500 030.*

**Job Description for Business Development Executive**

a-IDEA, The Technology Business Incubator of NAARM requires Business Development Executive on contractual basis to look after the incubator operations such as understanding startup needs, incubation program coordination, partner engagements, proposal development etc. The duration of the contractual engagement is co-terminus with the project.

**Qualification and Experience**

The Applicant should be qualified in Bachelors in Agriculture and allied sciences from AUs with MBA-Agribusiness or equivalent with 1<sup>st</sup> division, working experience of 1-3 years especially in agribusiness / incubation industry. The candidate should be able to understand startup needs, Business development of incubator and the startups under incubation program, program management, partnership engagement, client management etc. The candidate should be a team player, with age not exceeding 30 years.

**Job description:**

Reporting to COO, the candidate is required to handle:

Business development of the incubator through entrepreneur scouting, business development, program management, client interactions, operational support to incubator team, programs, advertising, and any other activities as per the project requirements.

**Consolidated emoluments:**

A consolidated remuneration of Rs.38,000/- is offered per month. The candidates with rich experience may be offered with a higher remuneration.

**How to apply:**

Eligible persons may attend the **walk-in-interview** on 18<sup>th</sup> Nov, 2017 at 10:00 AM along with their detailed bio-data and attested copies of their qualifications and experience and one passport size photograph. No TA/DA is admissible for attending the interview. a-IDEA, NAARM-TBI reserves the right to fill or not to fill the post mentioned above without assigning any reason(s).



**Pr. Scientist & CEO**